

# Solutions Provider eNewsletter – December 2021

## PAF® Growth

With almost a month still to go on this topsy-turvy year, it looks like 2021 will see the highest annual growth in the number of Delivery Points in PAF on record\*. As of November, the net growth in the Total DP count so far this year was over 285k – and with a monthly average growth rate of nearly 30k we're expecting to break through the 300k mark for the first time. With the file growing so much year-on-year it just reinforces the need to make sure your PAF data is as up-to-date as it can be. Yet there are still only 8% of PAF SPs taking daily updates and over a third are only taking fresh data from us once a quarter. We've recently added a new video to [poweredbypaf.com](http://poweredbypaf.com) – highlighting the importance of regular data updates – Click the link at the top of our [homepage](#) to watch it.

One of the biggest problems our team in Doxford deals with every day is customers moving into new build properties, but being unable to order goods and services, because of the lag of new PAF data filtering through into the solutions that End Users are using. Increasing the frequency of PAF updates is only part of the story though. With over 8.5k new postcodes and 6.5k new streets already added to PAF in 2021 – it's also really helpful to give your End Users early sight of these, so that they don't miss out on potential orders from customers moving house. It's easy to help them stay ahead of the game by adding our Not Yet Built data into solutions. But only 10% of SPs are currently taking the NYB file from us. If you've not looked into using NYB data yet – then you can find out more and download a sample set of data [here](#).

So here's to December being another bumper month of PAF change data, and setting a new milestone for us for the year ahead.

*\*our 'records' use the published PAF stats data since 2002, but if you have any earlier records please do let us know – we'd love to see them.*

## PAF Audits

A reminder that our PAF audit programme is ongoing and either remote or on-site. One of the team of experienced assessors from DQM GRC, our authorised auditors, will be in touch to agree a suitable date in advance of the audit. They have the necessary process/system auditing skills and knowledge of quality management systems, as well as a range of specific technical experience and industry expertise. Their primary role is to gather objective evidence to demonstrate compliance with the requirements of the PAF contract. They'll also offer guidance to help rectify any non-compliance.

## Advertise with us

Your organisation can advertise your addressing solutions on our website 365 days per year from just £7 per day. Visitors to our website looking for an addressing solution are more likely to click on an ad on [www.poweredbypaf.com](http://www.poweredbypaf.com) than scrolling through the supplier listing.

If you would like to advertise with us and would like to trial your ad on our website please contact [amu\\_communications@royalmail.com](mailto:amu_communications@royalmail.com)



Merry Christmas from the Address Management Unit.

## New Postcode Exhaustion Process

We have a new way of working when dealing with exhaustion of Postcodes within Sectors. This means there is no longer a requirement to recode whole areas, disrupting thousands of residents and businesses. We will now be overlaying new Postcode Sectors onto existing Sectors.

Delivery Operations have been consulted about the new process and have confirmed that this will have no detrimental effect on the efficiency of mail deliveries within these areas.

Any Postcode Sector which has exhausted all possible postcodes will be sub divided into 3 further Sectors and these will overlay the existing Postcode Sector. The existing Sector will then become the parent sector.

We have so far had to perform this new way of working in the following Sectors:

<b>Parent Sector</b>	<b>Overlay Sectors</b>
<b>LN1 2</b>	<b>LN1 4, LN1 5 and LN1 6</b>
<b>PE11 3</b>	<b>PE11 5, PE11 6 and PE11 7</b>
<b>WS13 8</b>	<b>WS13 1, WS13 2 and WS13 3</b>
<b>IP28 8</b>	<b>IP28 1, IP28 2 and IP28 3</b>
<b>CM6 1</b>	<b>CM6 4, CM6 5 and CM6 6</b>

As the new sectors move from NYB to PAF, Royal Mail will publish a news article on this website. Sectors that are now open and have live Delivery Points are LN1 4, LN1 5, LN1 6, PE11 5 and CM6 4.

Should you have any queries about this change please contact the Address Management Unit on 08456 011 110 or email [major.address.change@royalmail.com](mailto:major.address.change@royalmail.com)

Please see example below which shows how we sub divided **LN1 2** sector:

